

**SUMMARY OF 2002  
RESIDENTIAL MARKET TOTALS**

<b>2002 Experience Year</b>	<b>Written Premiums</b>	<b>No. of Policies</b>	<b>Market Share *</b>	<b>EQ Premiums</b>	<b>No. of EQ Policies</b>	<b>Market Share *</b>	<b>% with EQ **</b>
<b>Total CEA Companies</b>	3,481,226,183	5,935,646	71.65%	428,110,390	788,991	65.11%	13.29%
<b>Total Residential Mkt (Excluding CEA)</b>	1,387,509,520	2,348,981	28.35%	233,255,110	422,809	34.89%	18.00%
<b>Total Residential Mkt (Including CEA)</b>	4,868,735,702	8,284,627	100.00%	661,365,500	1,211,800	100.00%	14.63%
<b>Total Homeowners Market</b>	4,099,079,622	5,874,288	70.91%	581,091,752	877,980	72.45%	14.95%
<b>Total Rental Market</b>	160,248,981	587,159	7.09%	7,123,134	81,546	6.73%	13.89%
<b>Total Condominium Market</b>	152,253,477	485,899	5.87%	29,070,444	117,547	9.70%	24.19%
<b>Total Dwelling Fire Market</b>	355,139,706	1,040,238	12.56%	32,542,513	53,909	4.45%	5.18%
<b>Total Mobilehome Market</b>	102,013,916	297,043	3.59%	11,537,657	80,818	6.67%	27.21%
<b>Total Residential Mkt (Including CEA)</b>	4,868,735,702	8,284,627	100.00%	661,365,500	1,211,800	100.00%	14.63%
<b>California FAIR Plan</b>	53,803,148	175,868	16.91%	6,715,650	8,157	15.13%	4.64%
<b>Total Dwelling Fire (Excluding CA FAIR Plan)</b>	301,336,558	864,370	83.09%	25,826,863	45,752	84.87%	5.29%
<b>Total Dwelling Fire Market</b>	355,139,706	1,040,238	100.00%	32,542,513	53,909	100.00%	5.18%

\* Market share represents the percentage of policies to total residential market.

\*\* Percent with EQ represents the percentage of policies that also have EQ coverage.

\*\*\* Due to rounding, totals in shaded area may not